

Summer 2019

FAMILY MATTERS



**Family
Investors
Company**

Family Investors mourns the passing of Fred J. Chemidlin, Jr

August 22, 1930- May 18, 2019

It is with great sadness and equal pride that we dedicate this Family Matters issue to the man who began it all almost 60 years ago. A champion for community involvement and service, his dedication will be missed by many. Family Investors will honor his memory by continuing to support the causes he held dear.



Following the passing of Fred, it was not surprising

the number of condolence cards and letters of remembrance we received at Family Investors; just as it was not surprising his intentional choice to use “FAMILY” in the naming of his company. Fred treated everyone that came through the doors with the utmost professionalism, respect, and most importantly, as if family.

Countless life long friendships were forged over his years with **Family Investors Company**. With the honorable distinction of being the oldest continually operating brokerage firm in central New Jersey, Fred was proud that even in times of unrest in the financial industry, and personal health struggles, the doors have never shut.

The American flag has always been prominently displayed outside our building, alongside a sign that reads **“We don’t plan to fail, but we do fail to plan”** two important symbols of Fred’s company’s history. Bravely serving as an Air Force pilot during the Korean War, Fred was encouraged by a fellow soldier to invest in a mutual fund. Pleased to have the money upon returning home, the idea to start a financial planning business was forged. He was acutely aware that many of his fellow soldiers would return home to families and not have a plan to provide for them and their futures. This, an unacceptable prospect, set in motion his goal to help others, and his community, prepare for successful futures.

Service Above Self

Fred's commitment to serving his clients and community was only rivaled by his passion for educating on the importance of proper financial planning and his deep devotion to faith. A past President of Rotary, he had a strong belief in **"Service above Self"**.

A long-time believer that a community is only made stronger by involvement, he put his words into action:

- A past member and officer of the Fanwood-Scotch Plains Jaycees
- Member of Fanwood Board of Adjustment
- Trustee of the Fanwood policeman's Bulletproof Vest Fund, Inc.
- Co-Founder of the Fanwood Community Foundation
- Past member of Trustees of the Fanwood-Scotch Plains YMCA
- Chairman of the YMCA Endowment Fund
- Former president & lifetime member of the Fanwood-Scotch Plains Rotary Club
- 5 time Paul Harris Fellow.



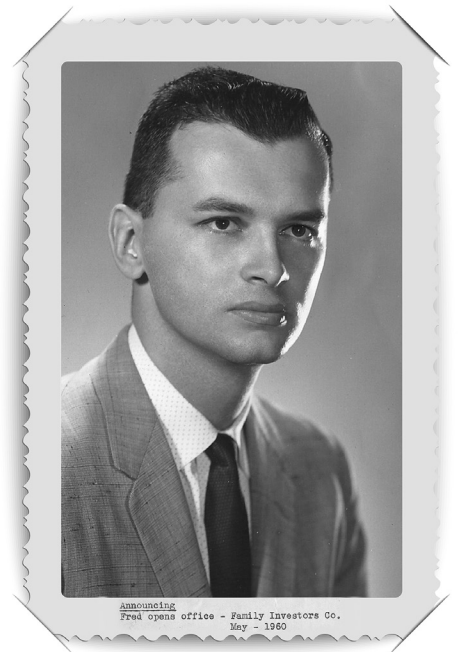
Fred also received the prestigious Matty Matthewson award in 2001 as Rotary district 7510's Rotarian of the year. Fred educated many on the importance of financial planning. As a columnist for a weekly newspaper, he wrote **"Investors Corner"** and hosted a WERA radio program **"Money Line."** He also was an instructor for local adult schools and colleges and a guest speaker for both civic and

professional groups.

Over the years, Fred was asked to participate in countless local causes. While not one to say no, he was wise enough to know when the talents and experiences of others were better suited. He used these opportunities to inspire others and his beloved family to get involved. Boasting an arsenal of **10 siblings, 6 children, 2 step-children and 23 grandchildren**, he was never short on talent to draw on. When Fred would encourage family and friends alike to step up and serve their community, or rally to help a local cause, one happily obliged.

We Listen, We Advise, We Perform and We Care

Family Investors' vision for the future remains strongly anchored in the core values Fred created. Continuing to remain prominently involved in the local community, we bring innovation and technology relevant to each generation. Fred was undoubtedly proud of what was referred to as the **"Family Difference"**; the core values which we follow with every client, **"We Listen, We Advise, We Perform and We Care"**. Many of the clients that started with Fred in the 1960's have become 2nd and 3rd generation clients and long-time friends. The relationships he formed are a true testament to his belief that if you treat your clients as you would your family, give openly of your time and freely of your knowledge, you will receive back more than you could have ever hoped.



**Heaven just got a little "richer" on so many levels.
Fred's was without question, a life well lived.**

You can receive "Family Matters" via email or online at our website. We would be happy to send it to you quarterly as soon as it becomes available. Please email us at: lynngalano@familyinvestors.com to request this service.

SPOTLIGHT - Susan Tomljanovic

Susan joined Family Investors in **May of 2019**. She is very excited about the new opportunity. Susan grew up outside of Saratoga, New York. She moved to New York City, and later began her financial career at Citicorp Investment Management as a securities analyst and assistant portfolio manager. She received her MBA in finance from the Stern School of Business at NYU. After taking some time off to raise her children, Ellen and Peter, she returned to work part-time as a substitute teacher in the Scotch Plains school district. She later went on to return to full time work in financial operations for small businesses in the area. Susan lives locally in Plainfield, NJ with her husband and dogs, Bingo and Lily. She is an active volunteer in the Netherwood Heights Neighbors community group, and Roots and Wings, NJ. Susan and her husband are members of St. Bartholomew Parish. She enjoys gardening and spending time with her family at the beach.



RETIREMENT ANNOUNCEMENT - Edna Trujillo

My journey that started a little over 20 years ago is coming to an end with Family Investors Company. I have announced my retirement to pursue hobbies, travel and quality time with my family.

When I was hired in September 1998, I had to write a handwritten letter to express what FIC could do for me and what I could do for FIC. I wrote I wanted flexibility to be able to take care of my young family at the time. In exchange FIC would receive my expertise in accounting and finance. All of the above was accomplished and more.

I am thankful for the opportunity Fred J Chemidlin gave me to join this amazing firm and getting to meet so many people along the way. Thank you all for an amazing and fulfilling journey.

CONGRATULATIONS!

Congratulations to **Jack Quinn**.
Winner of the Spring Family Matters
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